



Accio Data Partners With ERC Dataplus to Provide New Competitive Advantage for Its CRA Clients

Leading Background Screening Data Platform Announces Support of Referral Program from ERC Dataplus

For immediate release

[Norwalk, CT: Feb. 15, 2010] Employment screening data platform Accio Data announced this week that it has entered into a new level of partnership with ERC Dataplus, as it now supports the ERC Referral Affiliate Program.

Accio Data provides licensees of its “Validate Now” technology a certified integration with ERC’s industry-leading applicant tracking system, the Selectech® Hiring Management System. For human resources administrators, this pre-integration of background screening and applicant tracking functions reduces costs while increasing accuracy and efficiency. For background screening agencies (also known as CRAs or credit reporting agencies), the integrated screening/ATS solution creates a compelling combination of services that allows these CRAs to broaden the way they are perceived by HR managers.

Through ERC’s Referral Partner Program, qualified agencies that are licensees of the Accio Data platform can now offer more technology solutions to their current clients, gain entrée for their screening services across a broader spectrum of prospects—all the while generating referral fees.

“This allows our licensees to protect their existing client base and attract new clients for background screening,” says Barry Boes, CEO of Accio Data. “In addition to providing reliable screening data, they can now connect their HR clients to the most trusted and technologically forward ATS provider in the business: ERC.”

“Until today, Accio Data’s licensees were able to provide one component of the overall hiring process: screening. Now they can offer their clients a solution that manages the entire process,” says Carla Knoll, ERC’s executive vice president for partner programs. Moreover, she explains, referral affiliates receive a revenue share for every ATS installation they initiate.

“In the time I’ve worked with ERC, I’ve seen how dedicated they are to the background screening industry,” Boes says. “That, combined with their experience, expertise and ‘customer-centric’ service makes this a unique opportunity for our licensees.”

Accio Data has placed on its Web site a link to a brief video that explains the Referral Affiliate program in more detail. It can be viewed via www.acciodata.com.

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About Accio Data:

Headquartered in Dripping Springs, TX, Accio Data provides a data-software platform for background screening and credit reporting agencies. For more than 10 years, the company has leveraged extensive experience building screening platforms in conjunction with the latest data technologies, including the industry's only 64-bit computing platform. For more on the company's services, visit www.acciodata.com.

About ERC Dataplus:

Headquartered in Norwalk, CT, ERC Dataplus is a business solutions company that focuses on the needs of human resources professionals. Across its integrated software functions, ERC enables HR clients to streamline hiring and improve retention of both hourly and salaried employees, regardless of the size of the organization. Because its *Selectech*® systems are modular and scaleable, HR organizations with a few hundred or several thousand employees can lower the costs stemming from recruiting, assessment, and government compliance—while improving efficiency of processing. The result is a comprehensive recruiting and applicant tracking system that can expand an applicant pool, speed the hiring cycle, track applicants, improve EEOC compliance and reduce costs. For more on the portfolio of solutions available, visit www.ercdataplus.com.

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