

The Accio Edge™: Powerful & Flexible Enough for Law Enforcement Integration

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— Darrell, Accio Data User

CLIENT

A leading provider of information sharing, enterprise intelligence and access control solutions for law enforcement, government and security industries.

CHALLENGE

Bringing background screening services in-house using a system that is user-friendly but can also smoothly integrate with the current user interface (UI).

SOLUTION

Accio Data’s configurable platform that’s scalable, easy to integrate, and still completely user-friendly.

RESULT

Previous concerns about integrating screening services into the existing UI have melted away, and there’s no longer a need to contract with a CRA.

CHALLENGE

Security has become a priority for more than traditional law enforcement and government entities. For this reason, an Accio Data client—which has been providing information sharing, enterprise intelligence and access control solutions for 27 years—started receiving more and more requests for commercial background checks, particularly checks through the National Crime Information Center (NCIC).

At the time, the client was contracting with a Consumer Reporting Agency (CRA) using a different screening platform. But with business expanding, the client set out to bring screening services in-house to save costs. There was a major hurdle, though: The platform would need to integrate with an existing user interface (UI). This interface was highly robust, allowing the client to provide multiple specialized services to its 750,000 end-users, including online security training courses.

Everyone—from the tech team to accounting—was apprehensive about bringing background screening services into the fold. Would onboarding be a pain? Would the integration be smooth?

SOLUTION

Those worries were quickly put to rest once Accio Data entered the picture. Darrell, a manager,

had heard about Accio's capabilities for years and was eager to compare it to several other platforms.

"By far, in an instant, we could tell that Accio Data's platform was definitely better for what we needed," he says. "Accio's look-and-feel was the best...and the internal side of the platform was very easy to understand."

Accio Data Customer Success Specialists worked hard to ensure a smooth onboarding process. Since the client was using Accio's API only and not its full customer-facing UI, they benefited from Accio's more than 2,000 configuration options and were able to "skin" portals and reports to complement what was already in place.

In no time, the client was up and running with integrated access to the local, state and federal background screening modules it needed to keep thousands of law enforcement, government and security professionals in the loop.

"Accio was fantastic at running through everything with us and assisting us with the setup. That process was very easy," Darrell says.

RESULTS

You know what they say: No news is good news. Those numerous concerns with integration that Darrell originally fielded from his co-workers? None have reemerged as problems now that Accio is in place. The tech team has maintained the control they wanted and other processes are falling into place as they should.

"I used to hear from the people in accounting a few times a week asking how to do this or that, but now, I haven't heard from them in a month," Darrell laughs, considering the silence a major victory.

Let us show you the Accio Edge in action. Visit us at www.acciodata.com and request a demo today.

THE ACCIO EDGE

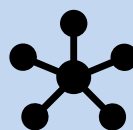
The Accio Edge™ is the competitive advantage you get from using the screening industry's most powerful and flexible platform, backed by unwavering customer service.

POWER



For a fraction of the cost of in-house IT, you can have a dynamic platform that's always up-to-date and infinitely scalable. Whatever you'd like to do is probably already a part of Accio's core functionality.

FLEXIBILITY



Don't accept a one-size-fits-all platform approach. Accio lets you fine-tune every customers' offerings to ensure that they're running the searches they need to show due diligence and compliance.

SERVICE



It's one of the top reasons that CRAs switch to Accio Data. When you call, we'll answer. We'll be there when you need us and when your customers need you. Most of the time, we'll be able to answer your question within minutes.